enetel
SOLUTIONS
SHAPING
THE FUTURE
TOGETHER

SOFTWARE SOLUTIONS &
PARTNER PRODUCTS INTEGRATION

Enetel Solutions Group is a software development and consulting company, focusing on creating products and facilitating digitalization of enterprises to enable their growth.

Be it an innovative consumer app or a next-gen enterprise system – we do it all, from product ideation and concept development to system rollout and scale-up. We create software products and solutions to find new competitive advantages for our clients.

ABOUT ENETEL SOLUTIONS

PARTNER PRODUCTS INTEGRATION

- Billing and Charging
- Enterprise Resource Management
- Customer Relationship Management
- Robotic Process Automation
- Business Process Automation
- Identity and Access Management
- Data Classification and Data Loss Prevention
- DWH and Business Intelligence

IN HOUSE SOFTWARE SOLUTIONS

Innovative SaaS solutions to support the digital transformation of client's business

- **Impoqo**
- **CIS**

CUSTOM SOFTWARE DEVELOPMENT

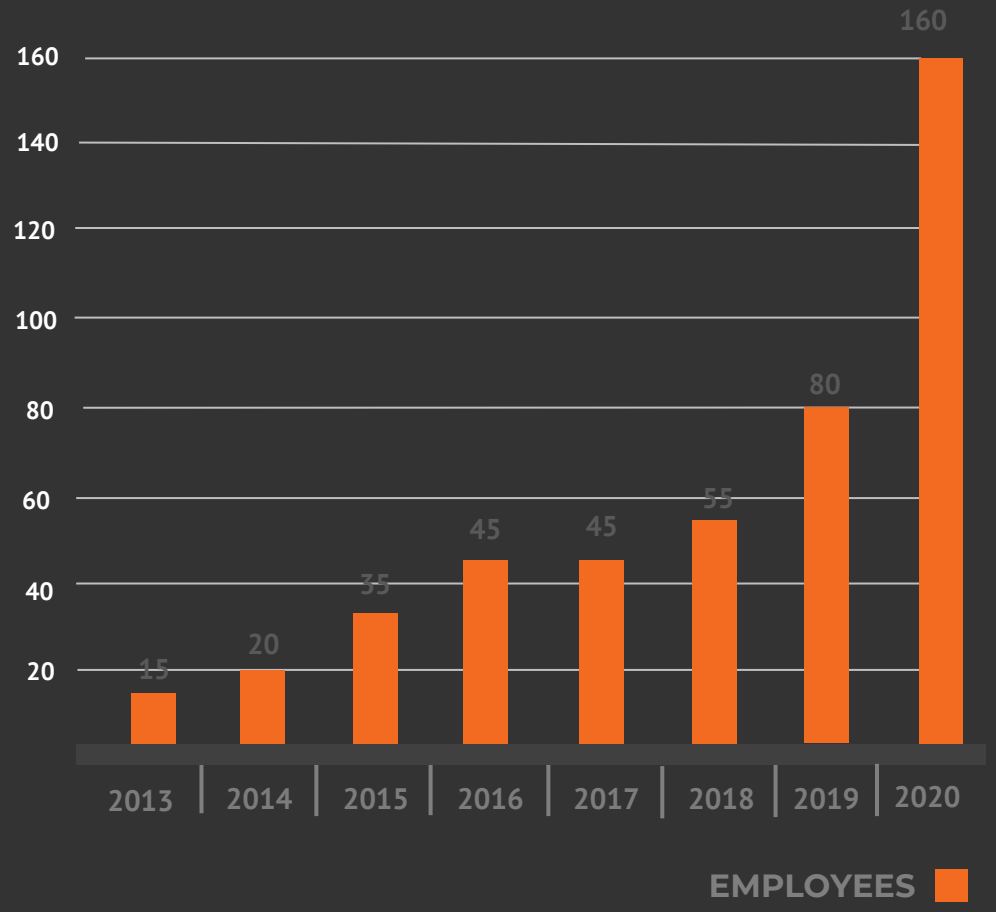
360° software development

- Consulting
- Software design and development
- Customization
- QA and UAT

DATA SCIENCE

- Design and implementation of predictive analytics algorithms
- Build platforms that deliver
- Recommendation engines

OUR GROWTH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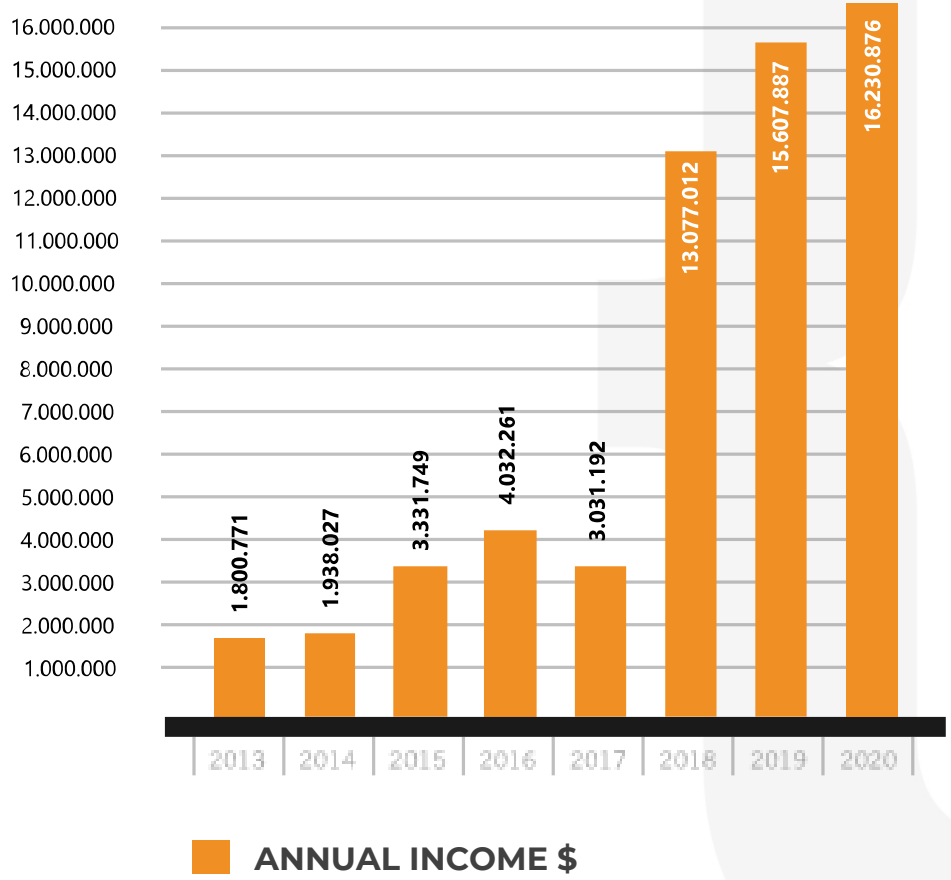
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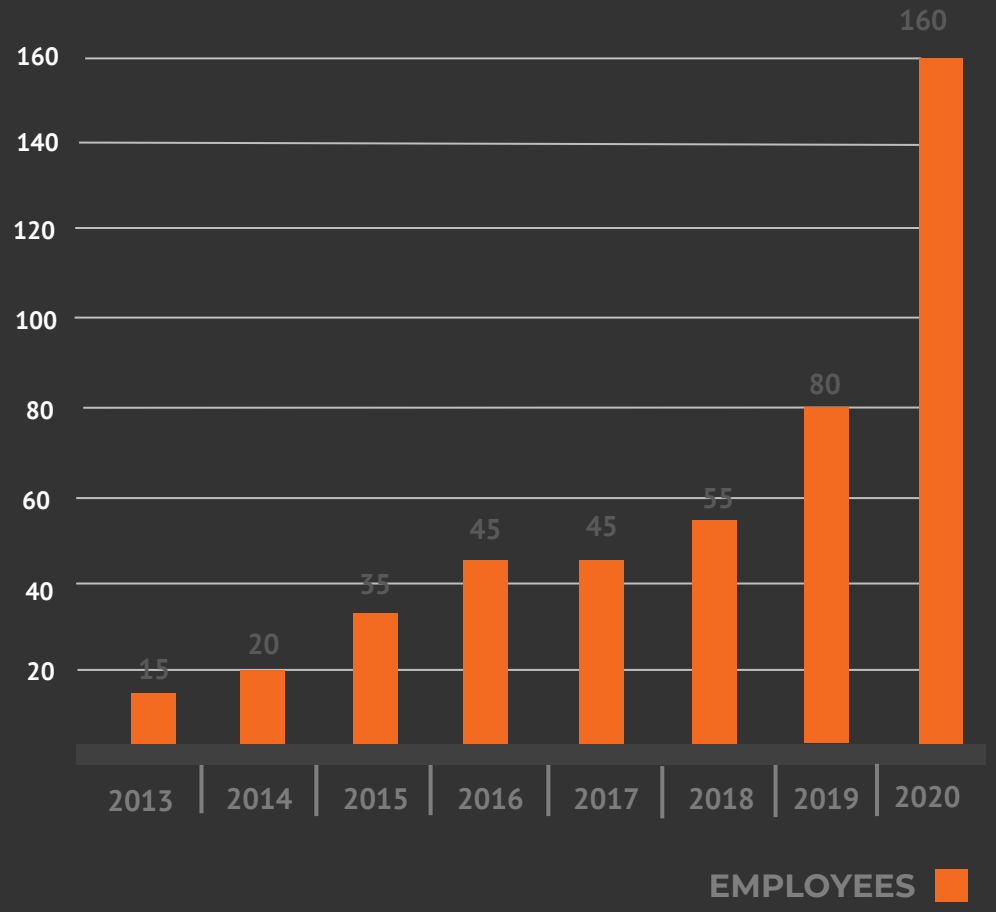
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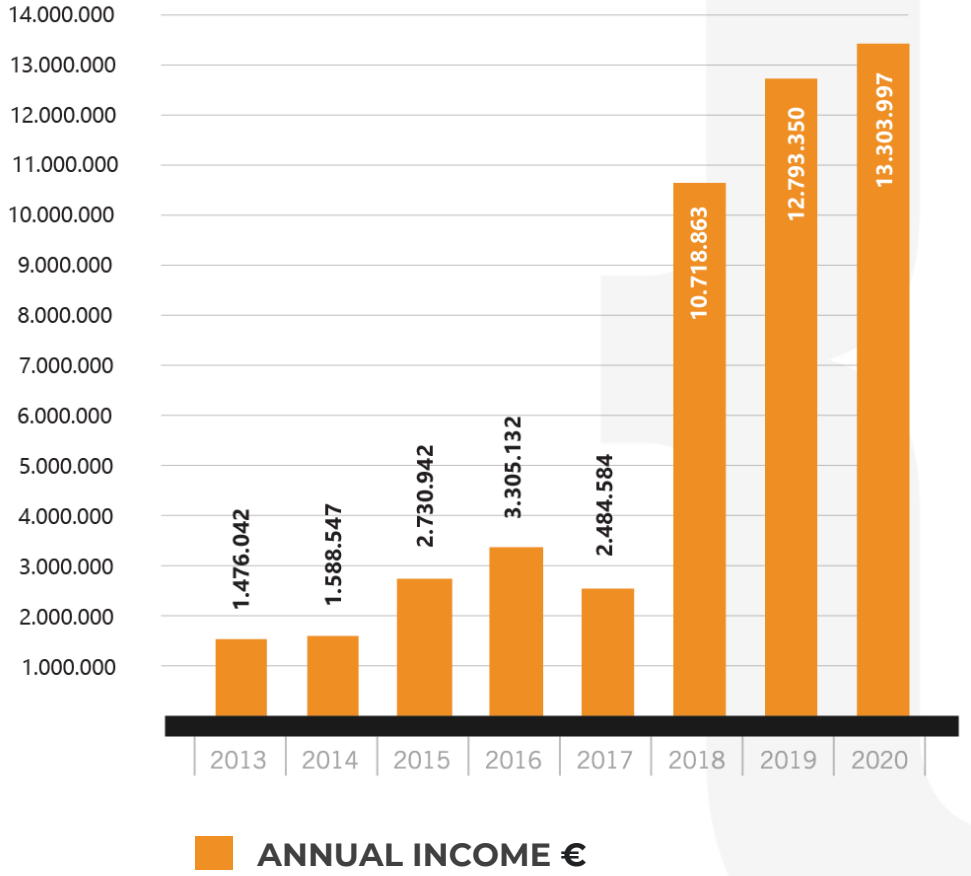
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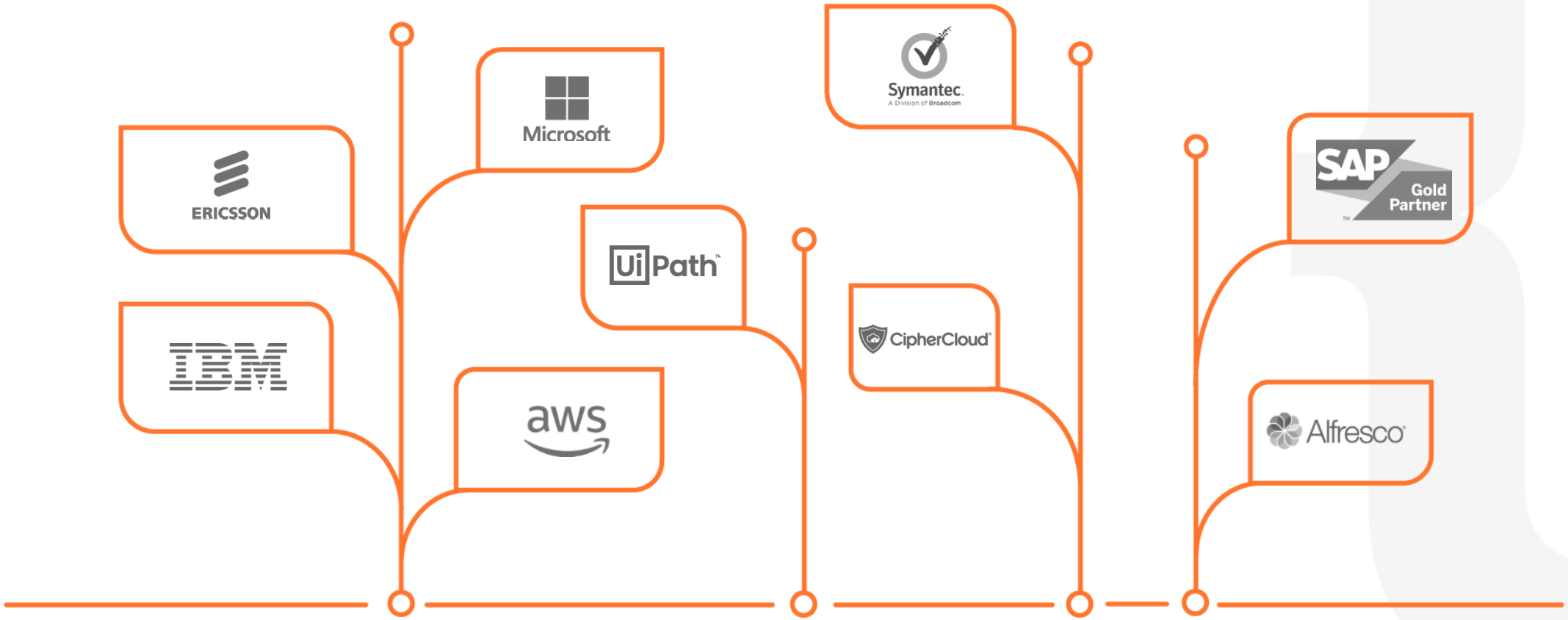
PARTNER SOLUTIONS



Our credibility is proven within our long term and trustful partnerships.

SAP
ERP, CRM, E-COMMERCE

Enetel Solutions is a certified SAP GOLD Partner, specialized in:

SAP and S/4 HANA Enterprise Resource Planning (ERP) solution lines of business:

- Finance (FICO)
- Sales (SD)
- Sourcing & Procurement (MM)
- Human Resources (HR, HCM)
- Asset Management (PM)
- Supply Chain (WM, EWM)
- Manufacturing (PP, QM)
- Services (PS)
- R&D / Engineering

SAP modules, extended functionalities, and standards:

- SAP RM–CA (Receivables Management - Contract Accounting)
- SAP CO-PA (Profitability Analysis)
- SAP IFRS 15
- SAP IFRS 16
- SAP S/4HANA Retail
- SAP Cloud Platform Integration (SCPI)
- SAP Customer Activity Repository (CAR)
- SAP Customer Experience (Commerce, CDC, Marketing, Qualtrix)

ERICSSON
BILLING

Enetel Solutions is Ericsson's regional partner for Digital Business Support Systems (Digital BSS).

Our integration and development team provides implementation, custom software development, operation services, integration with CRM, and provisioning systems for Ericsson Digital BSS products:

- Digital Monetization Platform
- Charging
- Billing
- Mediation

Enetel Solutions was actively included in implementation projects of Ericsson BSCS (Business Support Control System) and Ericsson CBiO (Charging and Billing in One) systems and participated in testing, migration, and software development of various non-kernel modules.

ERICSSON

IBM
INDUSTRY SOLUTIONS

Enetel Solutions is working with IBM to help customers with industry-specific problems by providing integrated solutions that leverage information technology and knowledge of business processes.

Our close collaboration with IBM has enabled us to become a competent and respected partner in the IBM ecosystem.

As an **IBM Silver Business Partner** and dedicated reseller, Enetel Solutions is focused in:

- Netcool & OSS portfolio
- Asset management
- Data governance and data science platform

MICROSOFT
ERP, CRM, BI

Enetel Solutions enable clients to improve business relationships and become more productive with **Microsoft Customer Relationship Management (CRM) and Enterprise Resource Planning (ERP)**:

MICROSOFT DYNAMICS NAV

- Universal ERP solution
- Control over financials, supply chain, manufacturing, and operations

Modules:

- Purchasing
- Warehousing operation
- Sales and distributions
- Financial management
- Service Management
- HR
- Manufacturing

MICROSOFT POWER BI

- Unify self-service and enterprise analytics
- Dashboards, charts & tables
- Advanced visualizations and data discovery
- What if and ad hoc analysis
- Natural language query

MICROSOFT DYNAMICS 365

Marketing:

- Multichannel marketing campaigns
- Prioritize leads using multiple lead scoring models

Sales:

- Embedded insights, foster relationships, boost productivity, accelerate sales performance

Customer Service:

- Guided, intelligent service and support on any channel

ALFRESCO
DMS

With **Alfresco Enterprise Content Management (ECM**) solution and **Enetel Solutions as partners in implementation**, you can manage content from anywhere, connect information with users everywhere. Alfresco ECM enables businesses to increase worker productivity, govern valuable information and deliver exceptional customer experiences.

Alfresco Enterprise Content Management (ECM) is an innovative, open, flexible, highly scalable content management solution that easily integrates with your other business applications and provides capabilities such as:

- Document management
- Document Capture and Scanning
- Collaboration
- Information Governance
- Intelligent Document Recognition

Alfresco

SYMANTEC
A Broadcom division
DLP & DATA SECURITY

Symantec security solutions protect, manage and control information, infrastructure, and processes across physical and virtual platforms. Information is secured against risk independently of the environment or information location.

Enetel Solutions as **Symantec GOLD Partner** offers the leading security, information management, and data loss prevention solutions that efficiently secure corporate data and reduce the risk of data loss:

Identity Security Portfolio - all capabilities needed to manage and control identities and access to apps, data. and infrastructure.

Data Loss Prevention (DLP) - Discover, monitor, and protect your sensitive data wherever it lives and goes cloud, endpoints, storage, or network.

Symantec
A Division of Broadcom

UIPATH
ROBOTIC PROCESS AUTOMATION

Enetel Solutions is UiPath Silver Partner. UiPath is the leading Robotic Process Automation (RPA) platform vendor enabling organizations across industries to fully automate repetitive operational tasks that burden the workforce, improving operational excellence and customer experience.

Any high-volume, business-rules-driven, repeatable process qualifies for automation.

UiPath RPA robots emulate many–if not most–human user actions on different applications, without impacting the existing infrastructure.

Enetel Solutions enables organizations to become hyper-automation ready with the UiPath Platform

- **Discover** what to automate using AI-powered UiPath Task Mining, Process Mining and centralize your automation initiatives with UiPath Automation Hub
- **Design** automation visually in UiPath Studio and empower employee automation using UiPath StudioX
- **Manage** robots & **Run** automation from anywhere, at scale with UiPath Orchestrator
- **Engage** people and robots to work together with UiPath Action Center

UiPath™ Partner
SILVER

AMAZON AWS
SERVICES

Enetel Solutions understands the customers' needs to expand to the cloud therefore we are in the process of certification to become AWS Consulting Partner.

AWS Select Consulting Partners are companies that help organizations of all types and sizes in their journey to the cloud, from creating strategy and design to implementing and managing their applications and cloud environments.

Certification establishes our credibility and authenticates that we have the proven skills, tools, and processes to be a trusted partner in the digital transformation journey, leveraging AWS cloud-native architecture.

CIPHER CLOUD
CASB

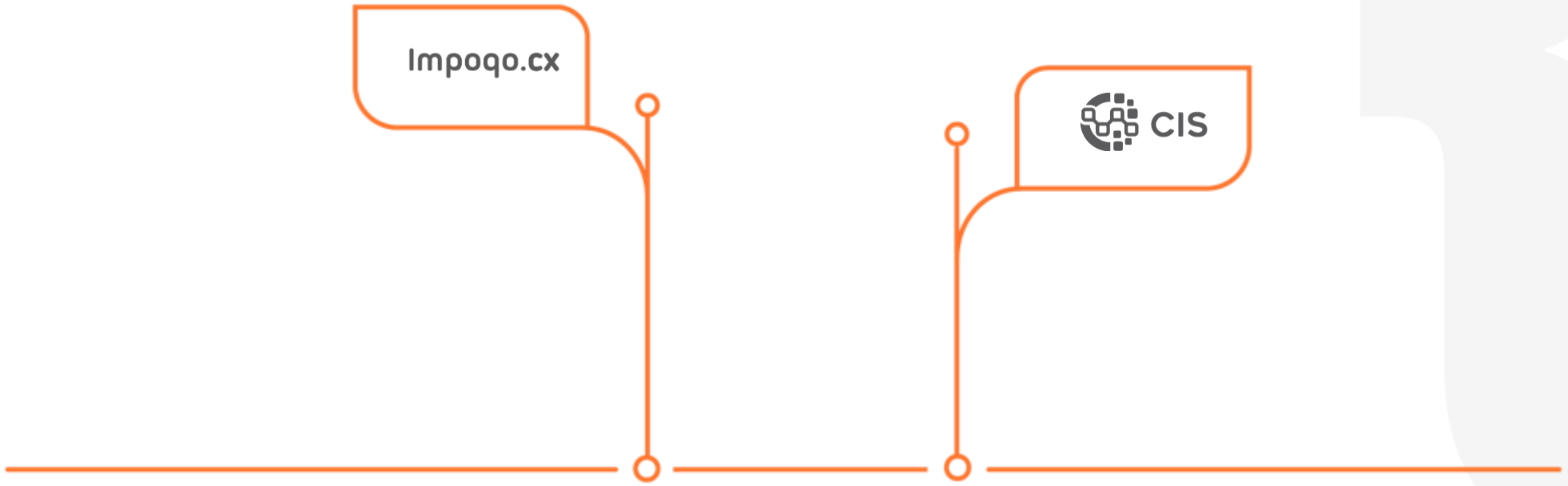
With Cipher Cloud CASB, **No1 Cloud Applications Security Broker (CASB)** platform for securing Data in Cloud, SaaS, and the Remote Workforce, Enetel Solutions delivers seamless integration with leading cloud services:

- Office 365 suite
- Google suite
- SAP Success Factors
- Salesforce
- Dropbox
- Slack
- Adobe Marketing Cloud

CASB provides companies with comprehensive visibility, data security, threat protection, and compliance for cloud applications. It brings end-to-end data protection for organizations adopting cloud services, ensuring confidential and sensitive data is protected at all locations - in the cloud and on users' devices.

CipherCloud

OUR PRODUCTS



We carefully and proudly grow our in house products for digital era!

IMPOQO.CX
CUSTOM MADE BY YOU

Impoqo is tailor-made **by you** according to your needs**, smart and personalized eCommerce solution**

Affordable, scalable, and plug & play end to end e-commerce solution, accessible to everyone everywhere.

We offer a simple, flexible, modular, and low-maintenance solution to scale your business in the world of e-commerce, increase your visibility, customers, and turnover.

Applied concepts include the following modules:

- eCommerce basic Cloud (SaaS)
- Promotions and advertising
- Integrations and multistore options
- Analytics
- Financial
- Logistic
- Support and tutorial

New Impoqo will empower the leading retail consumer electronics eCommerce portal in Southeast Europe.

CUSTOMER INFORMATION SYSTEM
TRANSPORT INFORMATION SOLUTION

In order to provide accurate information to passengers, station personnel always needs to have information about:

Train schedules
- Stations served by specific train
- Platform usage
- Time of arrival/departure

Solution
- Integration with Bosch audio controller
- Integration with AlfaNum
- Text-to-speech module
- Web socket push notification for information displays

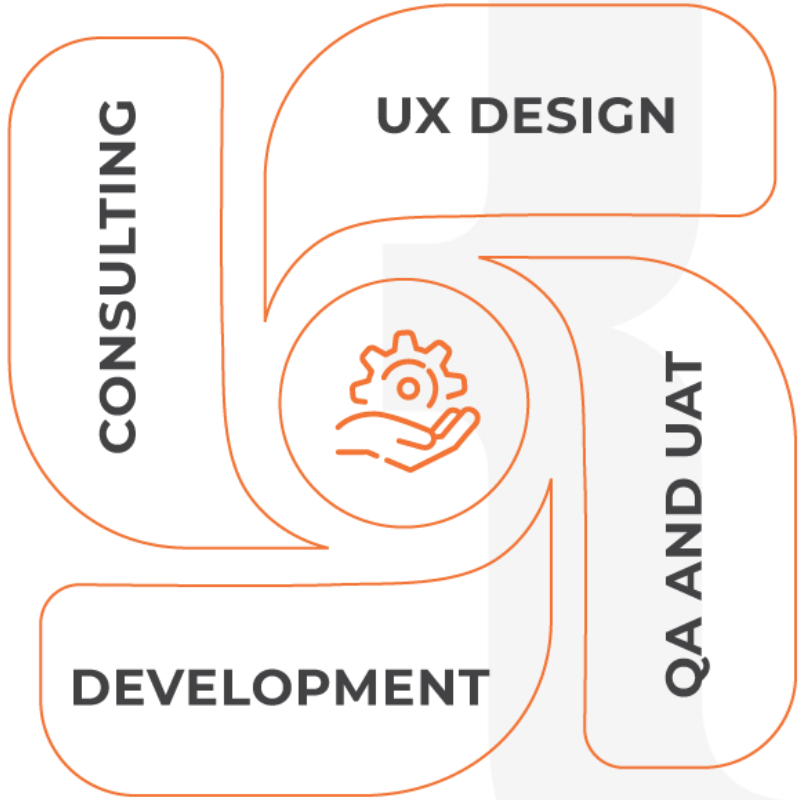
Customer Information System combines notifications integration with schedule management and as such, it offers accurate response with the latest data. It is a centralized information system for the entire railway organization, it is tracking train schedules and sends out notifications to all connected stations.

CUSTOM SOFTWARE DEVELOPMENT

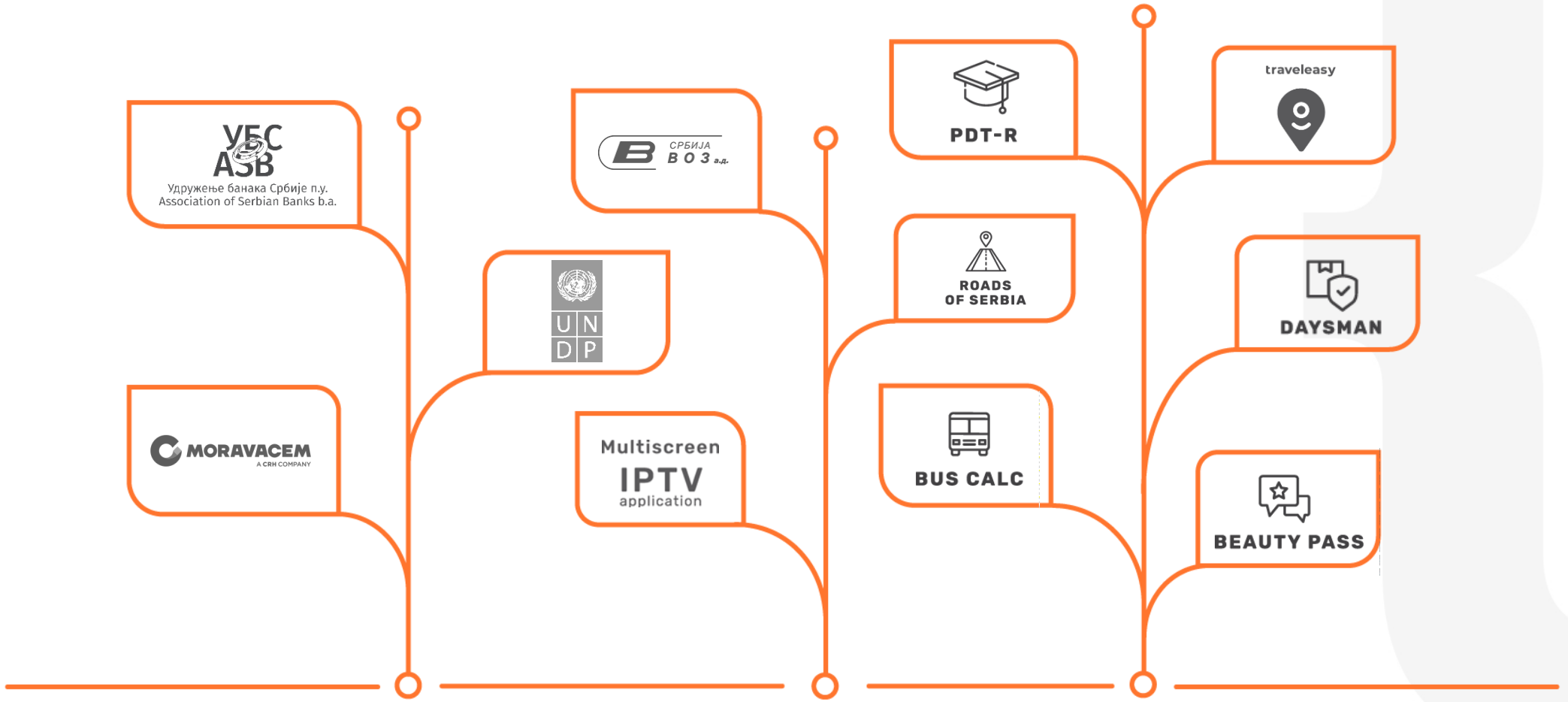
WITH US, YOUR CORE BUSINESS STAYS YOUR ONLY FOCUS.

CUSTOM SOFTWARE DEVELOPMENT

- **The tailored fit solution** that revolves around your needs.
- **Exclusive ownership** with full software rights to your own product, no more licensing fees.
- **Customization** of pre-developed platforms to full-cycle custom software development
- Efficient adjustment and integration to **complex systems**
- Competitive advantage in creating scalable, **high-performance web and mobile apps**
- Insurance of **continuous work of businesses** by having endless software support
- Teaming up with global software vendors
- The wide diversity of **business experiences**



CUSTOM
SOFTWARE DEVELOPMENT REFERENCES



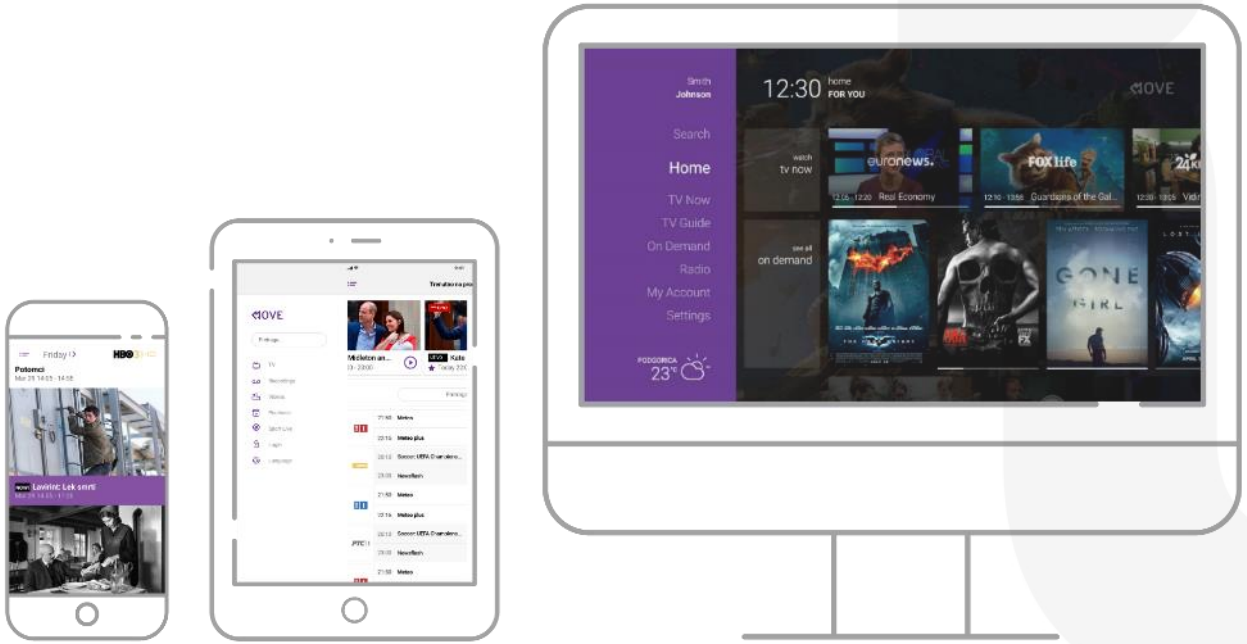
Variety of experiences & clients – our in house knowledge is our verified expertise!

MULTISCREEN IPTV APPLICATIONS
PERSONALIZED ENTERTAINMENT SOLUTION

Our OTT tv is a cutting-edge multiscreen application, that enables your customers to watch video and tv live content on all devices. It is a complete, user-defined advanced OTT TV solution, for live and VOD streams. It is designed to make the TV viewing experience more interactive and personalized and by doing so, it creates an outstanding entertainment experience. Network security and performance are tightly managed to ensure a superior watching feeling, resulting in a compelling business environment for content providers, advertisers, and customers alike.

The application is available for:

- STB
- Web TV
- iOS
- Android
- Smart TV



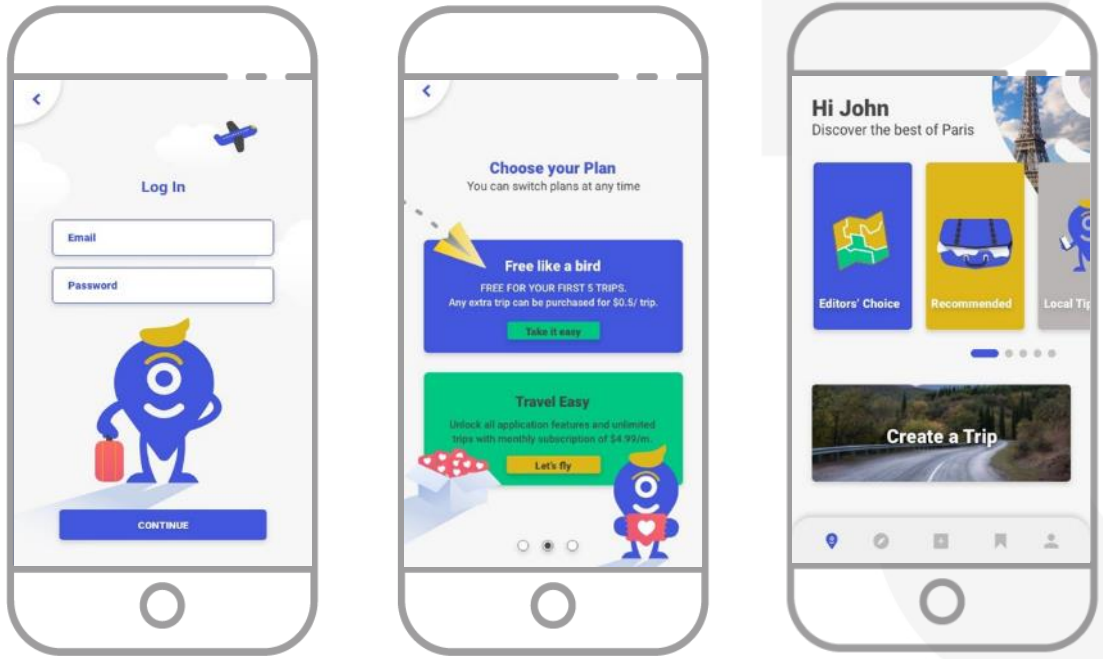
TRAVEL EASY

Travel Easy is an app for word travelers and tourists, designed to collect applications, websites, useful tips, and information, known to locals but usually not easily accessed or available to people coming from outside.

Travel Easy connects people by helping each other find useful information known only to locals, very experienced travelers, and various info which requires intensive web research.

Functionalities:

- Trips management
- Trips history
- Trip planning
- Add app or service (suggest as a user)
- Loyalty management
- Reviews
- Comments
- Ratings
- Saved apps/services management

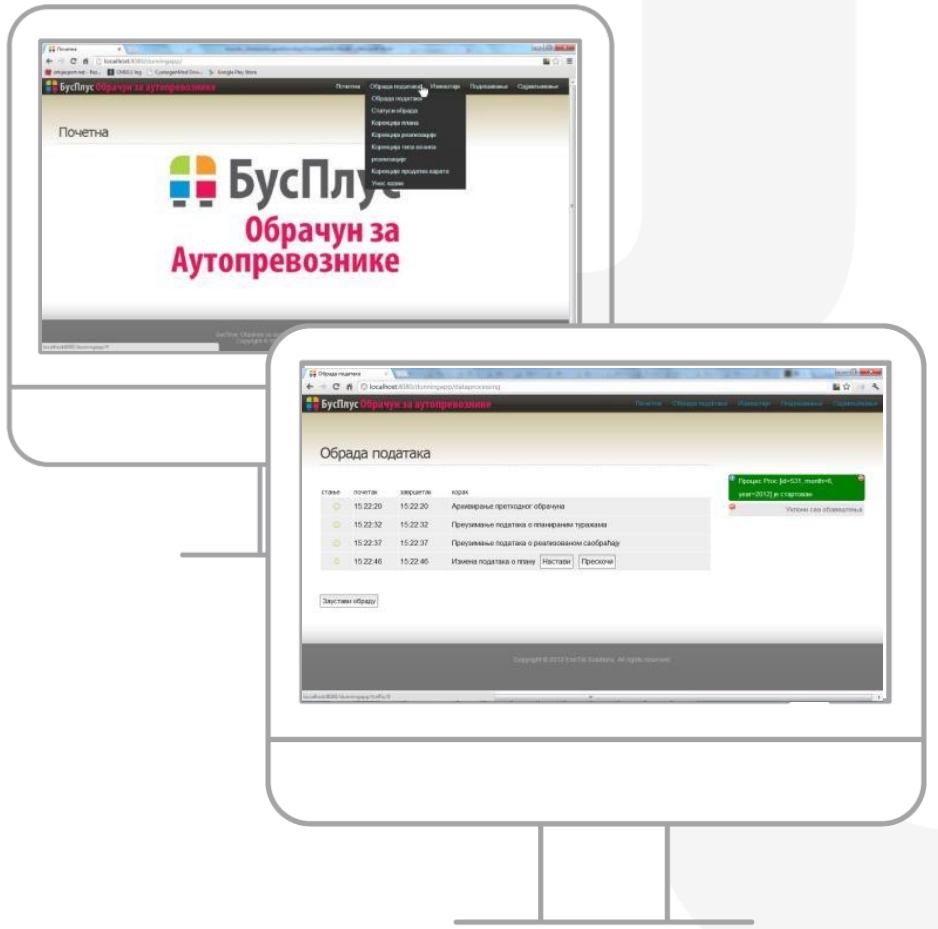


BUSCALC

BusCalc is a **public transport carrier reconciliation and billing system,** implemented for Belgrade city administration for the financial management of public transportation in the city.

It is a web-based application for the monthly distribution of income from city public transportation among participating carriers. It is based on multi-criteria decision-making algorithms and a comprehensive collection of data received from different sources in near-real-time.

Decision-making algorithms work with data based on records of vehicles GPS positions collected on a 30 seconds samples basis, scheduled regular routes of all public transportation vehicles in the city, planed timetables, requested changes of routes caused by traffic problems, properties of vehicles, and many other criteria.



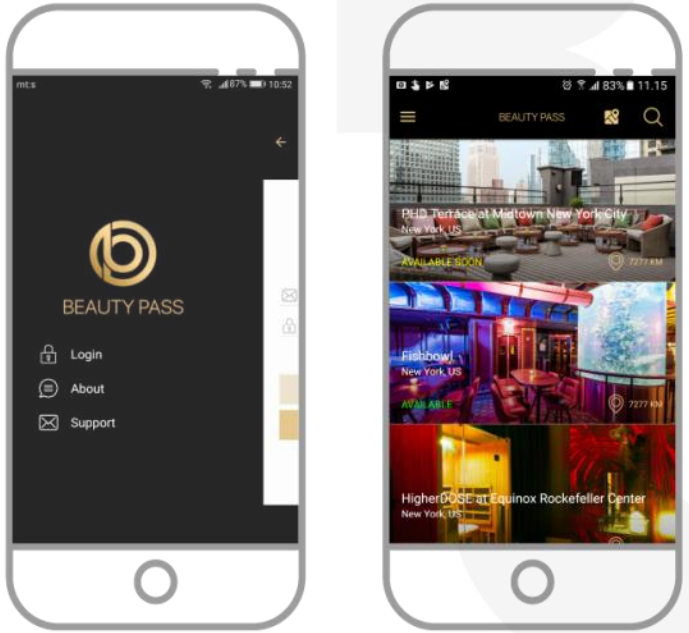
BEAUTY PASS

Beauty Pass is **an online, location-based network**, that affiliates models from selected fashion agencies, with leading venues in the food, hospitality, and entertainment business worldwide.

Beauty Pass members, using the app, have access to offers that businesses make available to them in exchange for social media posts, generating an organic flow of genuine content. Its components contain an app for models, an app for venue managers, and an app for public use.

Functionalities:

- Finding nearest matching venues,
- Venue information page with photo galleries,
- Offer catalog/offer details, bonus offer system
- Reservation system
- QR code-based authentication mechanism
- Social network integration
- Venue management
- Offer management
- Account management
- Role-based access control
- Reporting

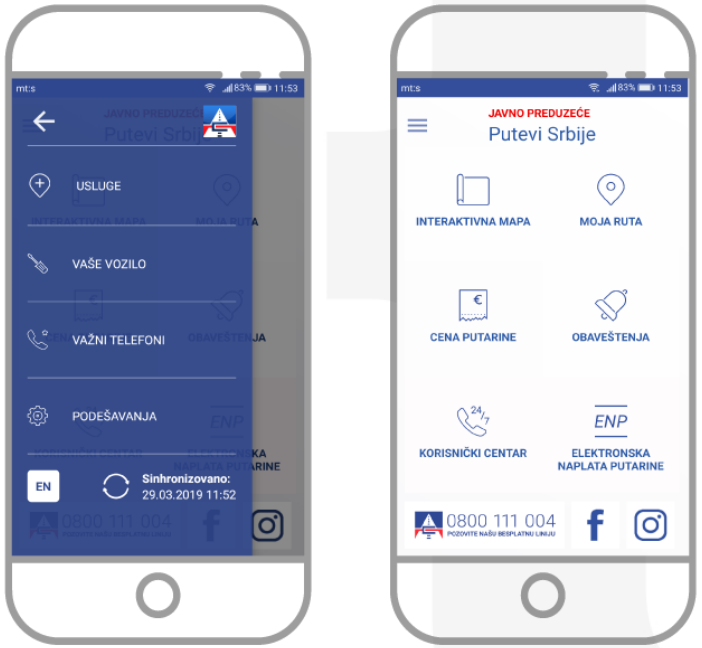


ROADS OF SERBIA

Official mobile application of the PE “Roads of Serbia” is made in order **to facilitate informing of users** about conditions on I A Category state roads and to provide all other information relevant to traffic participants. It is available on both iOS and Android devices.

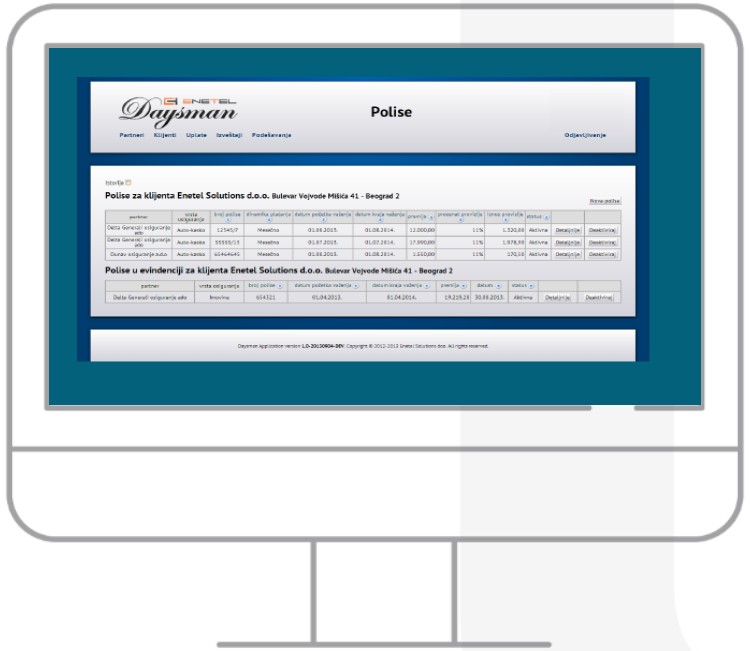
Functionalities:

- Interactive map – display road condition signs in real-time
- My route
- Locations of EV chargers, free WiFi spots, ETC distribution points.
- Calculations of toll fees for My route
- Notifications for official news and information, work on roads, accidents, weather affecting travel, waiting time on toll stations
- Vehicle service reminder



DAYSMAN

Daysman is an **application for insurance brokerage companies.** Developed as a contemporary web application, it covers tasks of keeping relevant records of partners, clients, and details of insurance policies. It also keeps track of dues and payments and has a set of reporting services that cover all aspects of an operation for insurance brokerage companies. The solution is accessible from mobile platforms and supports business roles and access rights. It is designed to fulfill the business needs of small and mid-range companies.



Functionalities:

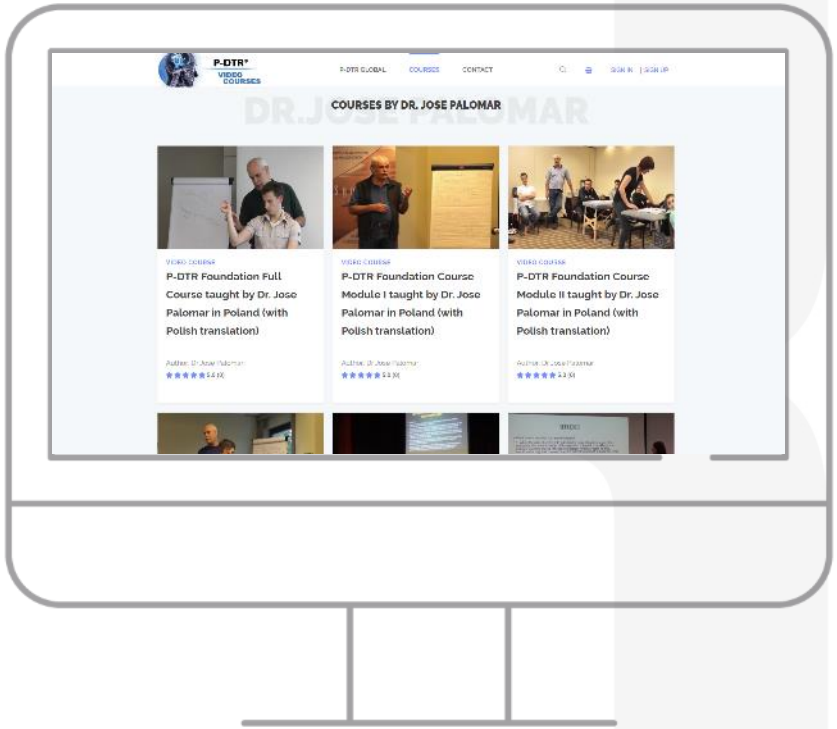
- Records of clients and policies
- Records of partners data and contracts
- Loading and controlling the partner's calculation
- Invoicing after commissioning
- Extensive reporting and monitoring of clients, business, work process, and employee performance
- Access control, based on the organizational scheme

PDT-RE-LEARNING PLATFORM

PDT-R is a web-based e-learning platform that enables the education, certification, and licensing of P-DTR teachers.

e-Learning platform handles the payment and manages subscription, as well as permissions for students to attend various courses, take tests, and certify for. e-learning platform also allows teachers to define different courses and tests, as well as prerequisite milestones.

These virtual courses are similar to offline classes in a lot of ways: an instructor provides an engaging educational experience through video, image, text, audio, and PDF files.



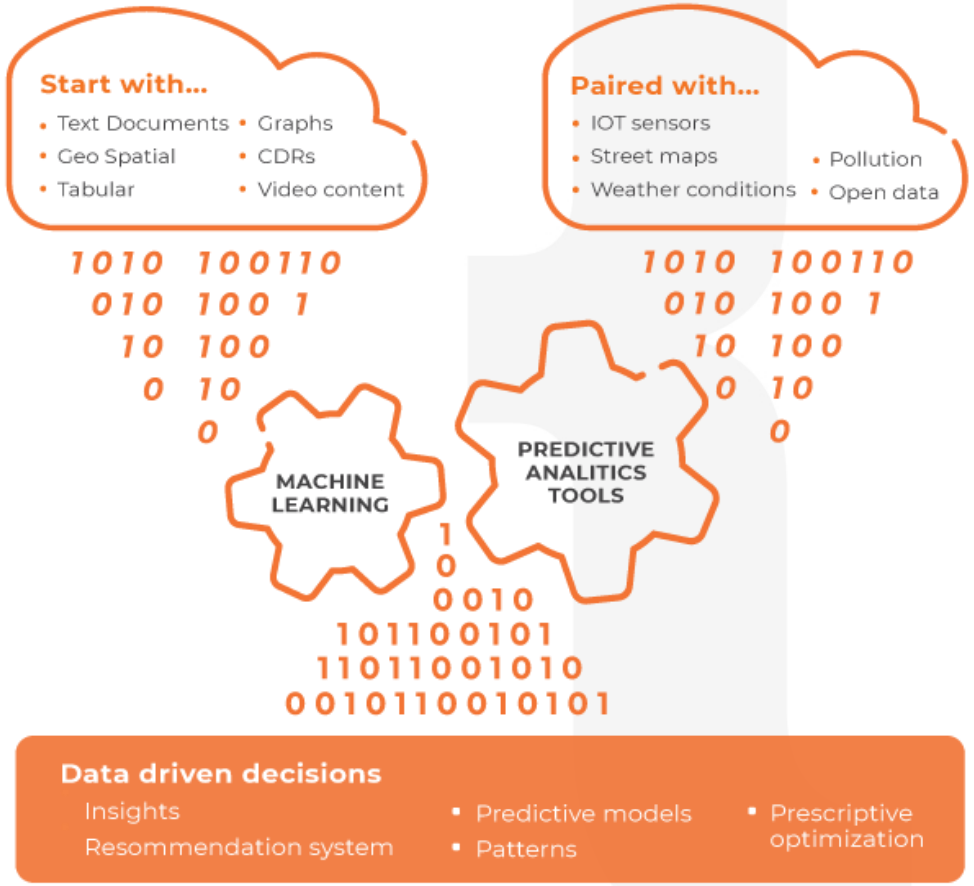
DATA SCIENCE

Rapid technological development creates a new generation of leaders who embrace new technologies, based on machine learning and additional data sources.

Enetel Solutions helps you become a part of this generation, by using a number of significant benefits these technologies create:

- Easier, faster, and automated creation of innovative products and additional functionalities, as well as personalized advertising and communication
- Exceeding customer expectations for individualization and dynamic product adaptation
- Simplification of the process / internal procedures and reduction of dependent expenditures
- Historical data can be converted to useful insights such as in sports. Current AI models are implemented in tennis, basketball golf. Give players, coaches, and referees valuable feedback on historical matches

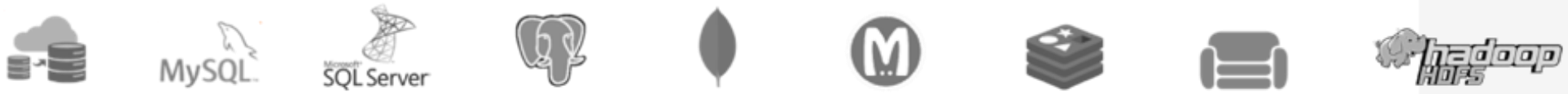
Let us become Your partner on a journey from Data Wasteland to harvesting Insights from the Data Jungle!.



TECHNOLOGIES & DEVELOPMENT

Java | PHP | Node.js | Objective C | Android SDK | JavaScript | HTML5 | Swift | Spark | Python | Unity

DATABASE



Oracle | MySQL Server | Cluster | Microsoft SQL Server | PostgreSQL | MongoDB | MemCacheD | Redis | CouchDB | Hadoop HDFS

FRAMEWORKS | LIBRARIES | TECHNIQUES

Spring | Hibernate | Tapestry | Laravel | Meteor | Angular | jQuery | JasperReports | React

REFERENCES

Telekom Srbija
m:tel BiH
m:tel Crne Gore
ERICSSON
Aerodrom Nikola Tesla Beograd
Железнице Србије
Јавно предузеће Путеви Србије
Електропривреда Србије
ELEKTROMONTAŽA KRALJEVO
ROAMING Networks
KARISMA HOTELS & RESORTS
apex SOLUTION TECHNOLOGY
HIDRO-TAN
Beauty Pass
Willis Towers Watson
CONTACT SERVICE
e-INSPEKTOR
COMPUTERLAND www.computerlandshop.rs
Tehnomanija
N SPORT
Uradi Sam sve za kuću sve za stan
AQUAPLAN WELLNESS TIME
metalac
MK GROUP
УЕС АЗБ
Удружење банака Србије п.у.
Association of Serbian Banks b.a.
Србија воз а.д.
MORAVACEM A CRH COMPANY
UNDP

Champion

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