



**SHAPING
THE FUTURE
TOGETHER.**

ABOUT ROAMING SOLUTIONS GROUP



There are **8 companies** within **Roaming Solutions Group** that operate in Serbia, West Balkans, Europe, and the USA.

THEY ARE DIVIDED INTO 3 DIVISIONS:



**SOFTWARE SOLUTIONS &
PARTNER PRODUCTS
INTEGRATION**

**Enetel Solutions
b4b
Teodesk**



**ELECTRICAL
SERVICES**

Orchard Electric



**SYSTEM INTEGRATION &
SECURITY SOLUTIONS**

**Roaming Networks
RNC Solutions
Roaming Smart Solution
Roaming Networks Solutions**

WE CONSULT WE CREATE WE DEVELOP.

We are not just a bunch of developers and technicians. We are a cross-functional team of seasoned ex-corporate business leaders and engineers from different industry verticals, with a significant diversity of domain knowledge and extensive life and business experience. Our passion is to help you thrive by managing complexity while focusing on what you do best.



THIS IS WHAT WE DO.



PARTNER SOLUTIONS

A reliable partnership is the foundation of good cooperation. Therefore, we create and develop excellent relationships with top vendors, and shared knowledge and expertise are always available to our clients.

OUR PRODUCTS

Based on the needs of our clients and per the latest technological trends, we develop solutions that improve business and are easy to use.

CUSTOM SOFTWARE DEVELOPMENT

It's your interest that we put first! We help you transform and grow your business by developing solutions tailored to your customers' needs.

FOCUS

**OUR PASSION IS TO
MAKE OUR CLIENTS'
END-CUSTOMERS **HAPPY.****

THIS IS HOW WE DO IT.



CUSTOMER EXPERIENCE

In order to serve the customers of the future together, we must analyze, optimize, find synergies, constantly improve, be one step ahead, innovate. Cutting-edge technology and our cross-industry knowledge enable us to understand and manage increasing complexity, build intelligent and future-proof solutions.

ERP

A great customer experience starts with proper internal data management and accurate information about our business. When we have real-time information about our stock levels, products & services status, and all relevant data are integrated across our IT landscape, we have a good start.

CRM / BILLING

An exceptional customer experience is what drives loyalty and keeps the customer happy every time he receives an invoice. Finally, accurate billing is what seals the deal and completes the cycle of exceptional customer experience.



THIS IS HOW WE DO IT.



OMNICHANNEL

Customers want a seamless experience online and offline. They expect to be engaged and entertained throughout the whole customer journey and share their opinion on social media. Complexity is the name of this game. Our omnichannel expertise combined with your knowledge will make it happen.

ECOMMERCE

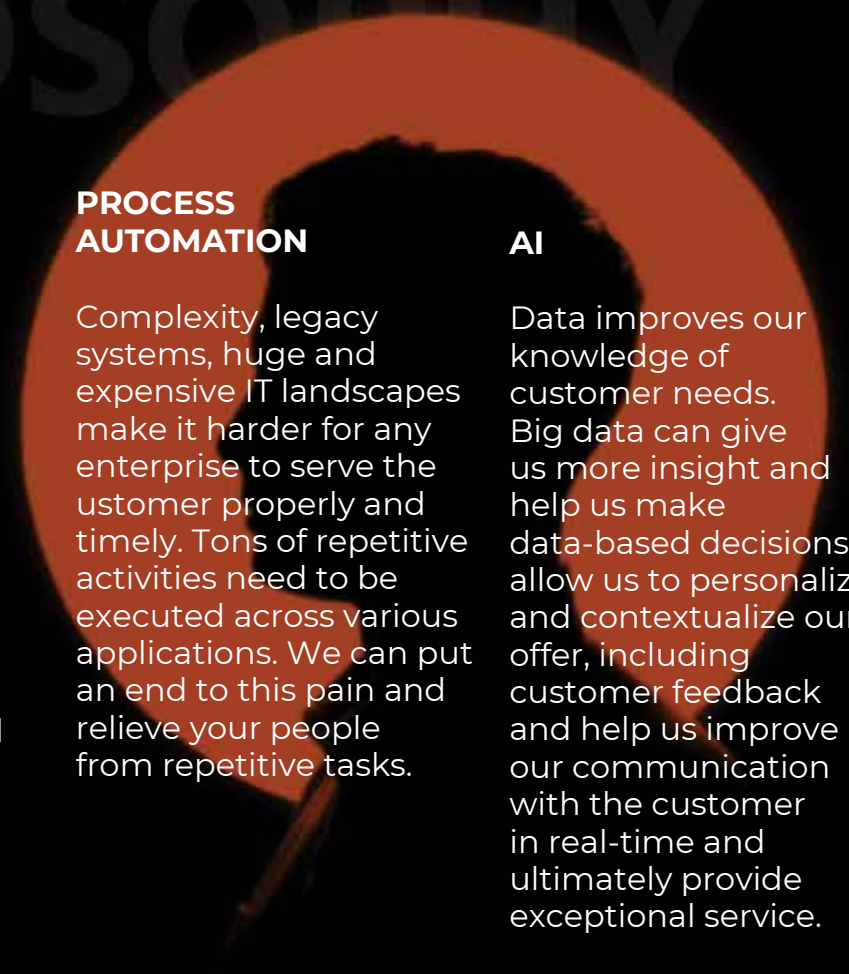
There is hardly any business today that is not present online, and the global competition is on. How can you compete with the big fish? Simple. Regardless of the size of your business, all you need is a flexible and well-designed web shop, properly integrated with your resource management, your CRM, your communication tools, and social media.

PROCESS AUTOMATION

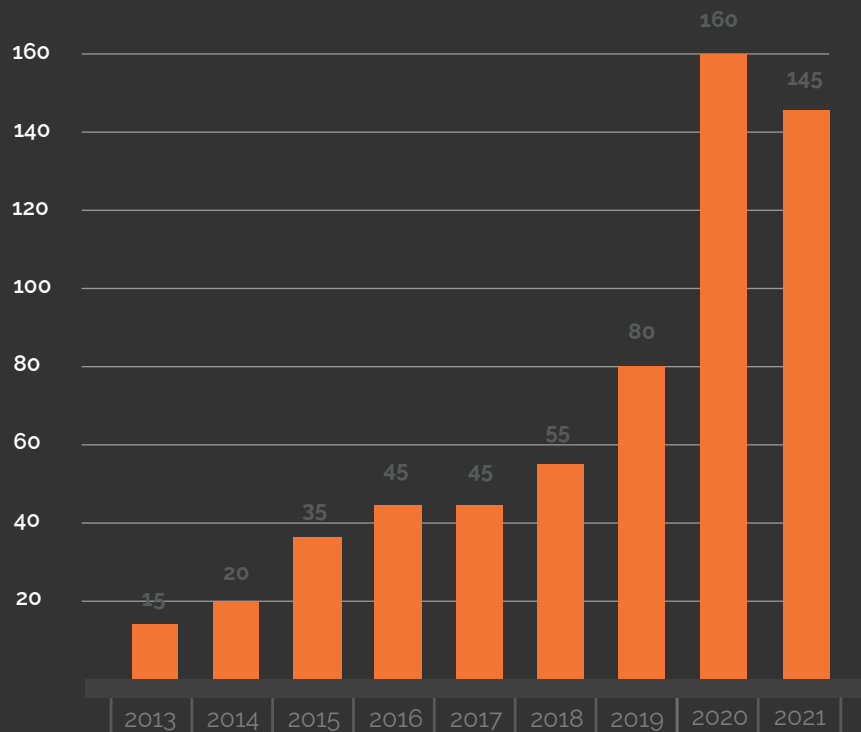
Complexity, legacy systems, huge and expensive IT landscapes make it harder for any enterprise to serve the customer properly and timely. Tons of repetitive activities need to be executed across various applications. We can put an end to this pain and relieve your people from repetitive tasks.

AI

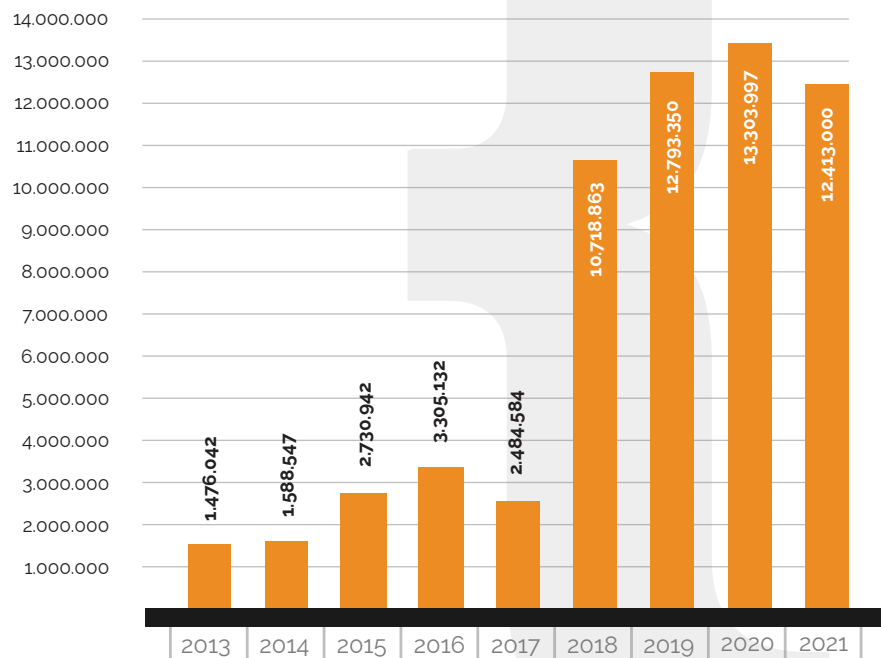
Data improves our knowledge of customer needs. Big data can give us more insight and help us make data-based decisions, allow us to personalize and contextualize our offer, including customer feedback and help us improve our communication with the customer in real-time and ultimately provide exceptional service.



OUR GROWTH



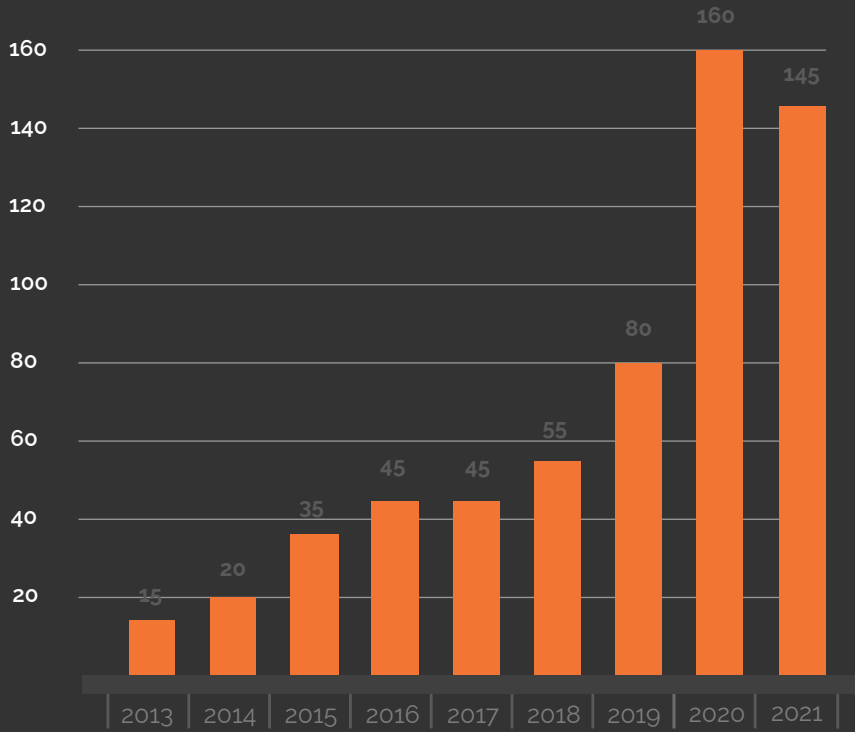
EMPLOYEES



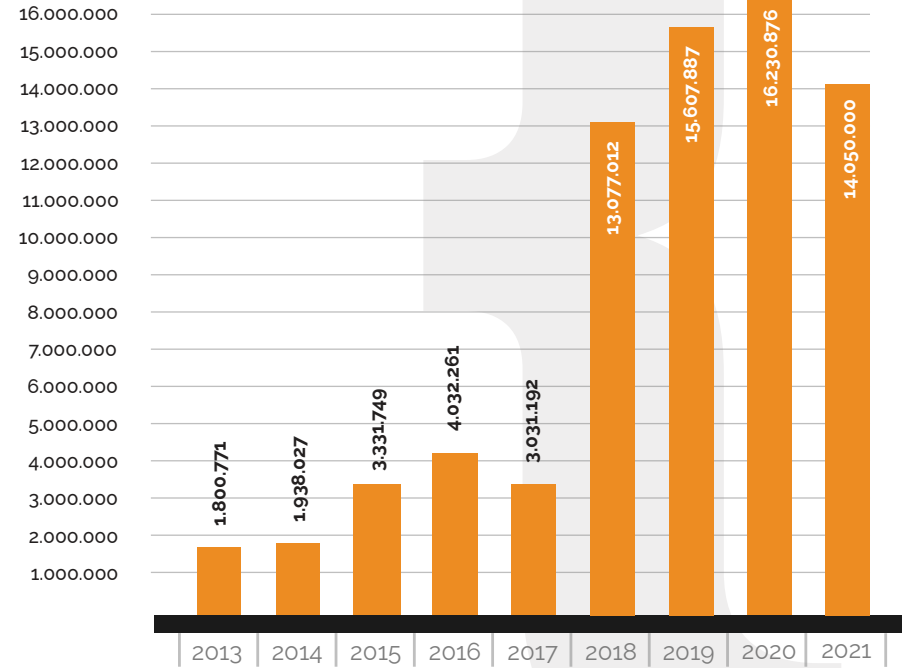
ANNUAL INCOME €



OUR GROWTH



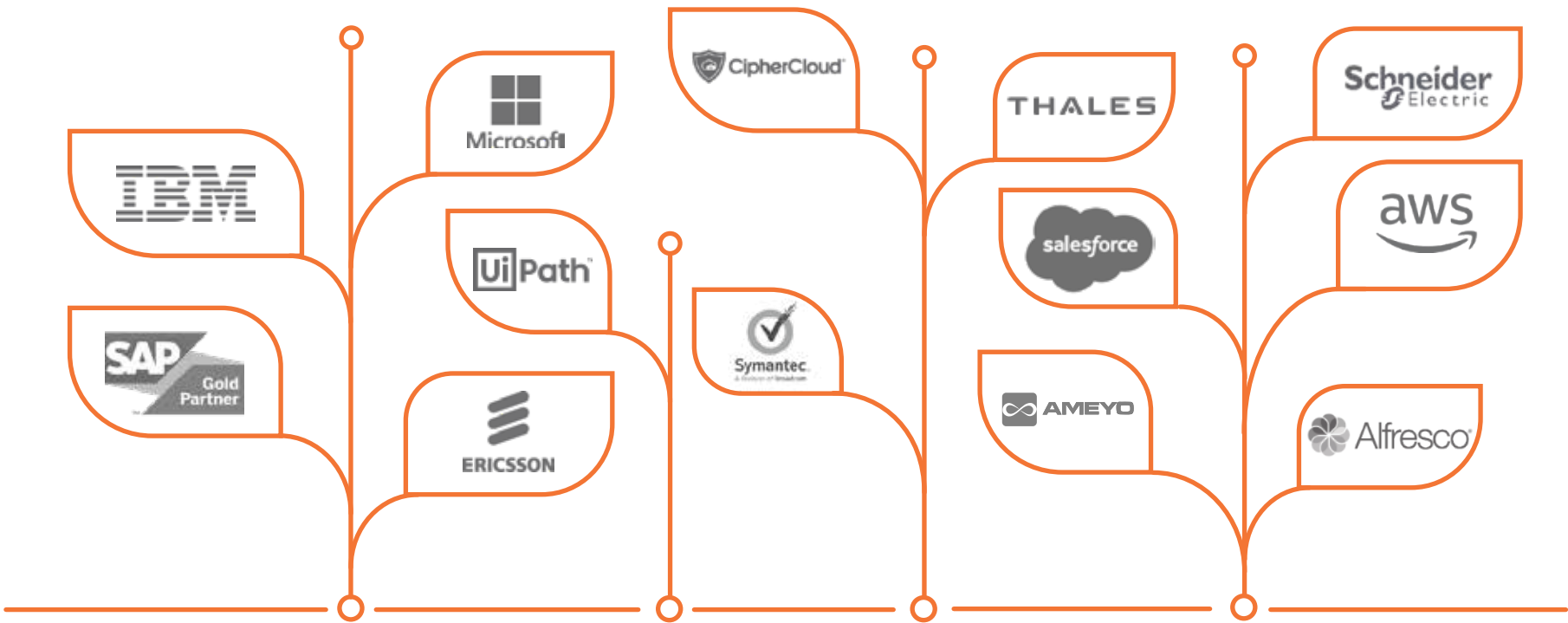
EMPLOYEES



ANNUAL INCOME \$



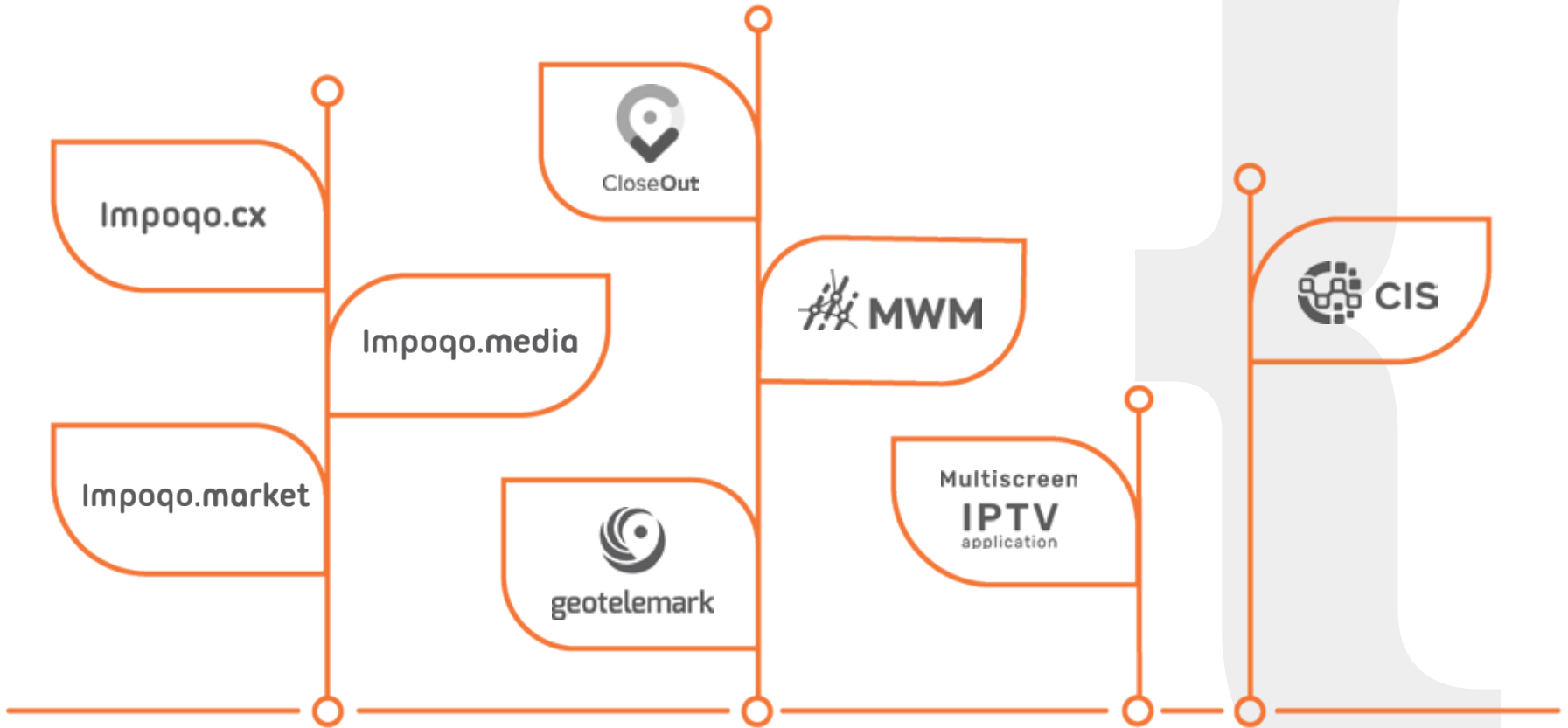
PARTNER SOLUTIONS



Our credibility is proven within our long term and trustful partnerships.



OUR PRODUCTS



We carefully and proudly grow our in house products for digital era!



IMPOQO.CX

CUSTOM MADE BY YOU



Impoqo is tailor-made **by you** according to your needs, **smart and personalized eCommerce solution.**

Affordable, scalable, and plug & play end to end e-commerce solution, accessible to everyone everywhere.

We offer a simple, flexible, modular, and low-maintenance solution to scale your business in the world of e-commerce, increase your visibility, customers, and turnover.

Applied concepts include the following modules:

- eCommerce basic Cloud (SaaS)
- Promotions and advertising
- Integrations and multistore options
- Analytics
- Financial
- Logistic
- Support and tutorial

New Impoqo will empower the leading retail consumer electronics eCommerce portal in Southeast Europe.



CLOSEOUT

PROJECT EFFICIENCY SOLUTION



Companies of various industry verticals, on the way to achieve efficient and successful projects completion, encounter many obstacles in the quality assurance area. Enetel Solutions addresses these pain points by creating a dedicated georeferenced solution called CloseOut.

The solution is applicable to all the industries that have fieldwork requirements such as telecommunications, energy, utilities, construction, and many more. Efficiency and simplicity at work within real-time communication!



Decrease your costs with zero return to the location, no-fault tolerance, and geotag fraud prevention



Increase the quality with proof in real-time and definition of Done



Quality performance tracking that brings real-time insights on your projects



Increase productivity allowing the team to focus on getting more work done



Streamline quality inspection documentation on click



Online collaboration, direct interaction between customer/QA manager and field team



MULTISCREEN IPTV APPLICATIONS

PERSONALIZED ENTERTAINMENT SOLUTION



Our OTT tv is a cutting-edge multiscreen application, that enables your customers to watch video and tv live content on all devices. It is a complete, user-defined advanced OTT TV solution, for live and VOD streams. It is designed to make the TV viewing experience more interactive and personalized and by doing so, it creates an outstanding entertainment experience. Network security and performance are tightly managed to ensure a superior watching feeling, resulting in a compelling business environment for content providers, advertisers, and customers alike.

The application is available for:

- STB
- Web TV
- iOS
- Android
- Smart TV



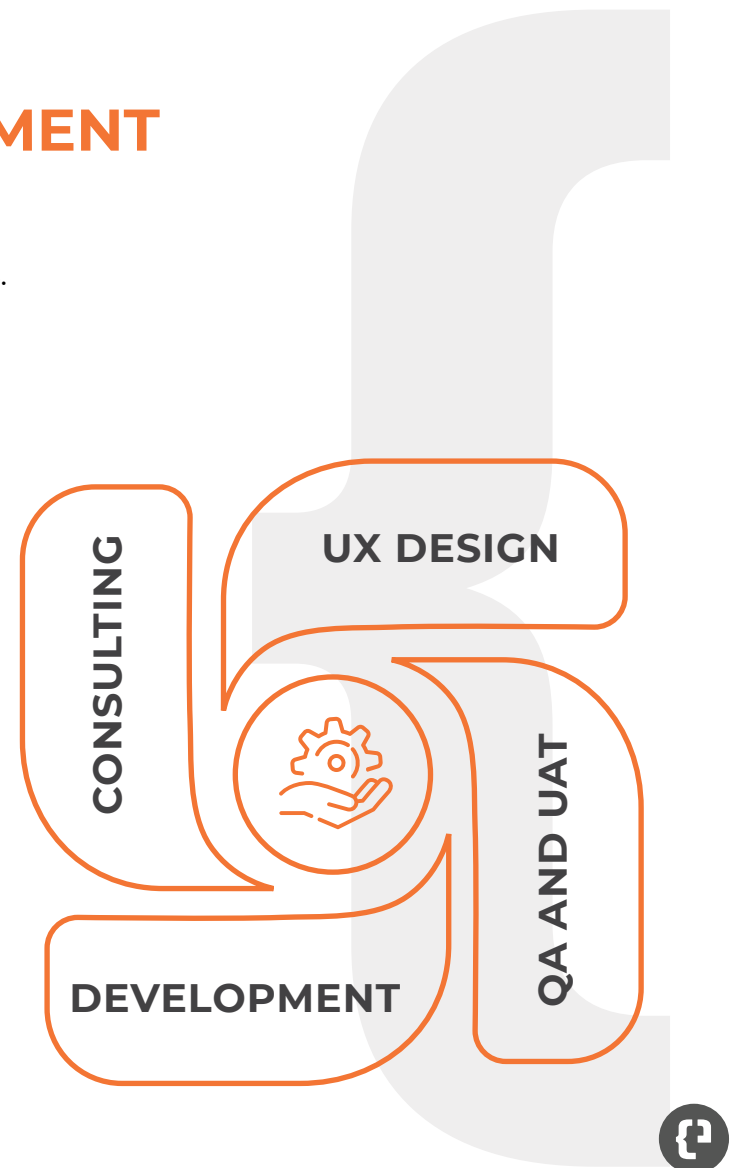
**CUSTOM SOFTWARE
DEVELOPMENT
WITH US, YOUR CORE
BUSINESS STAYS YOUR
ONLY FOCUS.**



CUSTOM SOFTWARE DEVELOPMENT

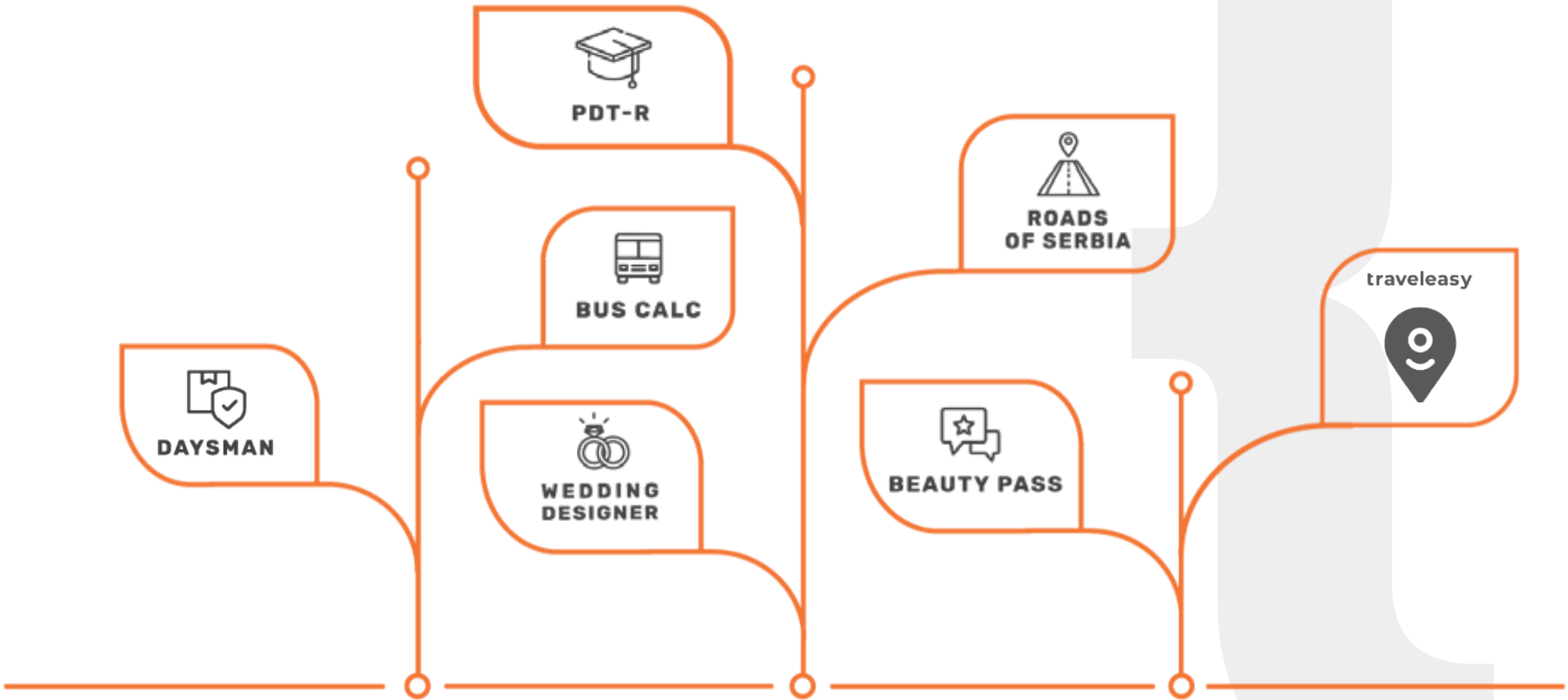


- **The tailored fit** solution that revolves around your needs.
- **Exclusive ownership** with full software rights to your own product, no more licensing fees.
- **Customization** of pre-developed platforms to full-cycle custom software development
- Efficient adjustment and integration to **complex systems**
- Competitive advantage in creating scalable, **high-performance web and mobile apps**
- Insurance of **continuous work of businesses** by having endless software support
- Teaming up with global software vendors
- The wide diversity of **business experiences**



CUSTOM

SOFTWARE DEVELOPMENT REFERENCES (2019)



Variety of experiences & clients – our in house knowledge is our verified expertise!



DATA SCIENCE

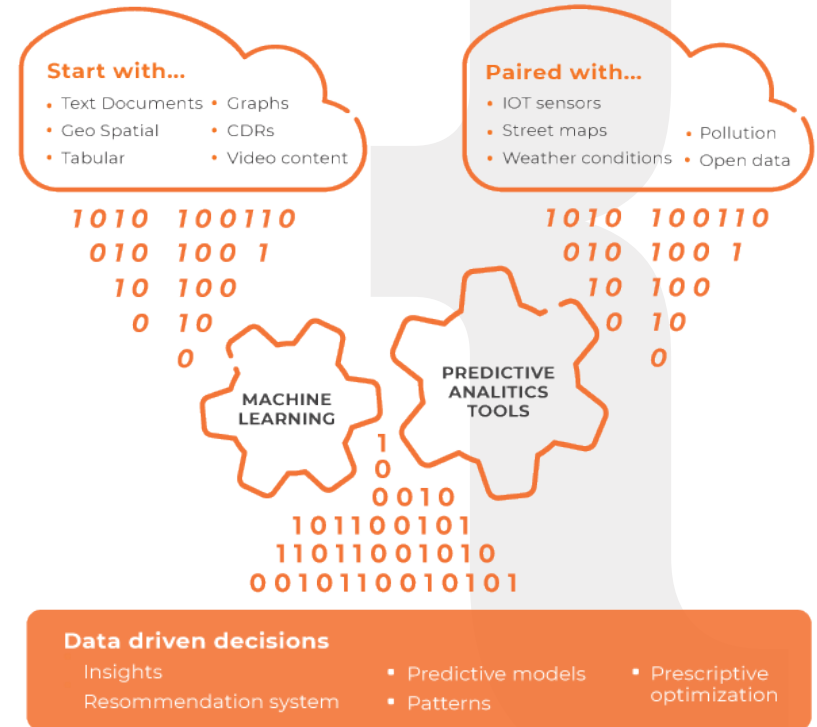


Rapid technological development, creates a new generation of leaders who embrace new technologies, based on machine learning and additional data sources.

Enetel Solutions helps you become a part of this generation, by using a number of significant benefits these technologies create:

- Easier, faster and automated creation of innovative products and additional functionalities, as well as personalized advertising and communication
- Exceeding customer expectations for individualization and dynamic product adaptation
- Simplification of the process / internal procedures and reduction of dependent expenditures

Let us become Your partner on a journey from Data Wasteland to harvesting Insights from the Data Jungle!



TECHNOLOGIES & DEVELOPMENT



Java



PHP



Node.js



Objective C



Android SDK



JavaScript



HTML5



Swift



Spark



Python



Unity

DATABASE



Oracle



MySQL
Server | Cluster



Microsoft
SQL Server



PostgreSQL



MongoDB



MemCacheD



Redis



CouchDB



Hadoop HDFS

FRAMEWORKS | LIBRARIES | TECHNIQUES



Spring



Hibernate



Tapestry



Laravel



Meteor



Angular



jQuery



JasperReports



React







REFERENCES



 **Telekom Srbija**


 **m:tel** m:tel BiH

 **m:tel** m:tel Crne Gore


ERICSSON 

 **Aerodrom
Nikola Tesla
Beograd**

 **JIR
ELEZNIČARSTVO
SRBIJE**

 **ЈАВНО ПРЕДУЗЕЋЕ
ПУТЕВИ СРБИЈЕ**

 **ЕЛЕКТРОПРИВРЕДА
СРБИЈЕ**

 **ELEKTROMONTAŽA**
KRALJEVO

 **ROAMING**
Networks

KARISMA
HOTELS & RESORTS

apex
SOLUTION TECHNOLOGY

HIDRO-TAN

 **BP**
Beauty Pass

Willis Towers Watson 

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BO3** z.d.

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THANK YOU!

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